# Marketing Department



January 17, 2014

#### Press Release

# Federal Bank Q3 Net Profit at ₹ 230 Crore, on the back of improved asset quality

Federal Bank, winner of the IBA Innovation Award 2013, reported growth in Net Profit on a sequential and Y-o-Y basis, while showing marked improvement in asset quality, notwithstanding the challenging macro environment. Some of the key highlights of Bank's performance are given below:

Asset Quality - On a sequential basis, the Gross NPA of the Bank came down from ₹ 1466 Crore to ₹ 1201 Crore and Gross NPA as a percentage to Gross Advances came down by 56 bps from 3.39% to 2.83%. Net NPAs also fell sequentially from ₹ 411.41 Crore to ₹ 356.26 Crore during the period. Net NPAs as a percentage decreased by 12 bps from 0.98% to 0.86% on a sequential basis. Even on a Y-o-Y basis, the Gross and Net NPA came down in absolute and percentage terms. Gross NPAs fell from ₹ 1564 Crore to ₹ 1201 Crore (3.85% to 2.83%), while Net NPAs fell from ₹ 362 Crore to ₹ 356 Crore (0.92% to 0.86%). PCR (Provision Coverage Ratio) including written off assets also improved from 81.23% to 83.29% sequentially.

Advances – SME Advances of the Bank grew by ₹ 798 Crore (8.50%), from ₹ 9386 Crore to ₹ 10184 Crore on a sequential basis. Retail Advances ex Gold Loans grew by ₹ 475 Crore (5%) from ₹ 9491 Crore to ₹ 9966 Crore sequentially. The Bank reduced its dependence on Large Corporate Advances as the portfolio recorded degrowth of ₹ 1805.75 Crore.

Deposits - The Bank continued to build on its strong Retail/ NRI franchise that helped it improve its low cost deposit share in total deposits (CASA + FCNR) from 32.85% to 33.47% on a sequential basis. The Bank added ₹ 670.89 Crore of low cost deposits during the quarter, which was led by growth in FCNR deposits to the tune of ₹351.63 Crore. Retail Deposits Ratio improved to 93.03% from 92.31% sequentially.

Margins - Net Interest Income remained stable as it moved from ₹ 548.35 Crore to ₹ 545.57 Crore sequentially. It grew by 9.70% from ₹ 497.35 Crore to ₹ 545.57 Crore on a Y-o-Y basis. 'Core other income' (excluding trading gains and recovery from written off accounts) also remained stable at ₹ 127.38 vis-à-vis ₹ 128.34 Crore reported in Q2 FY 13-14. On a Y-o-Y basis, 'Core Other Income' grew by 21.87% from ₹ 104.52 Crore to ₹ 127.38 Crore. Net **Interest Margin** came down by 6 bps from 3.30% to 3.24%.

Footprint Expansion – The Bank continued to expand its footprint and added 18 branches and 47 ATMs during the quarter to take the tally to 1142 branches and 1312 ATMs as at December 31, 2013.

## Performance for the quarter ended 31.12.2013 Vs quarter ended 31.12.2012

- Total Income grew by 9.87% to ₹ 1895.92 Cr as against ₹ 1725.62 Cr.
- Net Interest Income grey by 9.70% to ₹ 545.57 Cr as against ₹ 497.35 Cr.
- Net Interest Margin (NIM) at 3.24%
- Net profit increased by 9.18% from ₹ 210.78 Cr to ₹ 230.13 Cr.
- Total Deposits increased by 11.88% from ₹ 51607.31 Cr to ₹ 57737.15 Cr
- Advances increased by 5.43% from ₹ 39494.03 Cr to ₹ 41639.96 Cr.
- Investments increased by 28.79% from ₹ 19,432.95 Cr to 25027.87 Cr
- Gross NPA came down to 2.83% from 3.85%
- Net NPA improved from 0.92% to 0.86%.
- Return on Average Assets stood at 1.31%
- Earnings Per Share (annualized) increased from ₹ 9.86 to ₹ 10.76 (on new FV of ₹ 2)
- Book Value per share increased from ₹73.93 to ₹78.33 (on new FV of ₹2)
- Capital Adequacy Ratio (Basel III) stood at 14.80%
- Return on Equity improved to 13.86 % from 13.56%.
- Cost to Income ratio stood at 49.29%
- CASA ratio improved from 29.20% to 30.36% as on 31/12/2013.
- SME advances grew substantially by 38% to reach ₹ 10,184 Cr from ₹ 7361 Cr.

#### **WORKING RESULTS AT A GLANCE**

(₹ in Crore)

	Q 3	Q 3	% у-о-у	Q3	Q2	% q-o-q
	2013 – 14	2012 – 13	growth	2013 – 14	2013 – 14	growth
Interest Income	1739.67	1521.77	<b>1</b> 4.32%	1739.67	1714.44	<b>1.47%</b>
Other Income	156.25	203.85	<b>↓</b> 23.35%	156.25	143.40	<b>1</b> 8.96 %
Total Income	1895.92	1725.62	<b>1</b> 9.87%	1895.92	1857.84	<b>1</b> 2.05 %
Net Interest Income	545.57	497.35	<b>1</b> 9.70%	545.57	548.35	<b>4</b> 0.50 %
Operating Profit	355.90	393.94	<b>♦</b> 9.66%	355.90	353.91	<b>↑</b> 0.56 %
Provisions (incl.Tax)	125.77	183.16	<b>↓</b> 31.33%	125.77	128.10	<b>↓</b> 1.82 %
Net Profit	230.13	210.78	<b>1</b> 9.18%	230.13	225.81	<b>1</b> .91 %

### **MAJOR FINANCIAL INDICATORS**

(₹ in Crore)

			(₹ in Crore)
Particulars	3 Months 31.12.2013	3 Months 31.12.2012	% Growth
Key Ratios			
Return on Average Assets (%)	1.31	1.37	<b>↓</b> 4.38%
Return on Average Equity (%)	13.86	13.56	<b>↑</b> 2.20%
Book Value per Share (₹)	78.33	73.93	<b>↑</b> 5.95%
Earnings Per Share (₹)	10.76	9.86	<b>↑</b> 9.13%
Business per Employee (₹)	9.74	` 9.47	<b>1</b> 2.79%
Profit per Employee (₹ in Lakh)	9.06	8.79	<b>↑</b> 3.07%
Net Interest Margin (%)	3.24	3.47	<b>↓</b> 6.51%
Gross NPA (%)	2.83	3.85	<b>↓</b> 26.44%
Net NPA (%)	0.86	0.92	<b>↓</b> 6.87%
Provision Coverage Ratio* (%)	83.29	83.53	<b>↓</b> 0.29%
Business Figures	As on 31.12.2013	As on 31.12.2012	Growth
Total Deposits	57,737	51,607	11.88%
SB & Demand Deposits	17,939	15,203	17.99%
Term Deposits	39,798	36,404	9.32%
Net Advances	41,639	39,494	5.43%
Retail Advances	13,603	12,201	11.49%
Investments	25,028	19,433	28.79%
Gross NPA	1,201	1,564	-23.22%
Net NPA	356	362	-1.58%
Capital			
Equity Capital	171.06	171.05	-
Net Worth	6699	6323	5.96%
Capital Adequacy Ratio**	14.80	NA*	
Tier 1	14.21	NA*	
Tier 2	0.59	NA*	

<sup>\*</sup> PCR including technical write-offs

(\*\*In terms of RBI circular DBOD.No.BP.BC.88/21.06.201/2012-13 dated 28.03.2013, Banks have been advised to disclose capital under Basel III Capital Regulations from the quarter ended 30th June 2013. Accordingly, corresponding details for previous period/year are not applicable)

#### **Awards and Accolades**

Federal Bank won the following awards during Q3 FY 2013-14:

- The IBA Innovation Award 2013 for its innovative mobile application "FedBook".
- The Banking Frontier's Finnoviti 2013 Award for its innovation Virtual Accounting System (VAS).
- ACI Excellence Award 2013 for Product Innovation for its Retail Asset product Apna Gold 24\*7.
- CSR Award for 'Most Socially Committed Organization' in Emerging Kerala Business Conclave & Awards 2013 By DC Media & DC Books.
- Federal Bank was adjudged First in the FACT MKK Nayar Memorial Productivity Awards in the category of Service Organisations.

### ANAND CHUGH ASSISTANT GENERAL MANAGER

Ph-9995707335, E-mail: anandchugh@federalbank.co.in

A presentation for investors is being placed separately on our Bank's website: www.federalbank.co.in

For further information, please contact:

Mr. D Sampath, General Manager

Tel: 0484 2626433, e-mail: sampathd@federalbank.co.in