

COMMISSION DISCLOSURE

Federal Bank Limited is a Composite Corporate Insurance Agent of IDBI Federal Life Insurance Co Ltd, Max Bupa Health Insurance Company Limited, Bajaj Allianz General Insurance Company Limited, Tata AIG General Insurance Company Ltd and HDFC ERGO General Insurance Company Limited, under Corporate Agent license no. CA0227 issued by Insurance Regulatory & Development Authority of India (IRDAI), and does not underwrite the risk or act as an insurer.

Insurance is purely a referral service and is provided on a non-participation basis. Marketing / Referring the Insurance products by the Bank should not be construed as an advice, an offer to purchase or an invitation or solicitation to undertake any activity or enter into the transaction relating to the Insurance Products. The contract of Insurance is between the Insurance Company and the insured, and not between Federal Bank and the insured.

As per RBI circular RBI/2009-10/225 dated November 16, 2009, following are the details of maximum percentage of commission which Federal Bank as a Corporate Agent is eligible to earn from sale of Insurance (both Life & Non-Life):

- **Life Insurance**

Sr No.	Product Category	Payable towards First Year Commission (Gross)	Payable towards Renewal Commission (Gross)
1	Non-Linked (Protection)	40.00%	10%
2	Linked	14.00%	0.50%
3	Group Credit Life Insurance	5.00%	NA
4	Endowment Non Par	24.00%	1.50%
5	Endowment Par	35.00%	7.50%
6	Annuity	2.00%	NA
7	Group Term	5.00%	NA
8	Health	30%	7%
9	Group Fund	0.50%	0.50%

▪ **Non-Life Insurance**

The maximum commission or remuneration (other than motor) as a percentage of premium that is allowed for general insurance is as under:

Sr. No.	Line of business(Other than Motor)	Maximum Remuneration (Gross)
1	Retail Travel	15.00%
2	Engineering	16.50%
3	Liability	16.50%
4	Marine Hull	16.50%
5	Marine Cargo	16.50%
6	Property	16.50%
7	Rural	16.50%
8	Workmen/Employee compensation	16.50%
9	Miscellaneous	16.50%
10	Retail Health	15.00%
11	Group Health	15.00%
12	Individual PA	15.00%
13	Group PA	15.00%

The maximum commission or remuneration as a percentage of premium that is allowed for general insurance (motor) is as under:

Sr. No.	Year	Maximum Commission (Gross)			
		Motor (Comprehensive)		Motor (Stand-alone TP)	
		Other than 2-wheeler	2-wheeler	Other than 2-wheeler	2-wheeler
1	Certificate of registration –1st to 3rd year	15% (OD portion) + (Nil - TP portion)	17.5% (OD portion) + (Nil - TP portion)	2.5%	2.5%
2	Certificate of registration – 4th year onwards	15% (OD portion) + 2.5% (TP portion)	17.5% (OD portion) + 2.5% (TP portion)	2.5%	2.5%

The maximum commission or remuneration as a percentage of premium that is allowed for general insurance (Long Term Motor Insurance):

Sr. No.	Types of Long Term Motor Insurance Policies	Max Commission / remuneration (Gross)
1	5 years Long term Stand- Alone Motor Third Party insurance Policy (LTSAMTIP) for new 2- wheelers	Nil
2	3 years Long term Stand- Alone Motor Third Party insurance Policy (LTSAMTIP) for new Private Car	Nil
3	Bundled cover with one year term for own damage and 5 years motor third party insurance policy for new 2 - wheelers	Bundled cover - 17.5% (OD portion) + (Nil-TP Portion)
4	Bundled cover with one year term for own damage and 3 years motor third party insurance policy for new private car	Bundled cover - 15% (OD portion) + (Nil-TP Portion)

Note: The commission varies depending upon the Product in each category, tenure, amount of premium and premium paying term. For Group Insurance Products commission payable is as defined by Insurance Regulatory and Development Authority of India (IRDAI) from time to time.